



Albany/Capital District Chapter Newsletter
April 2009 Edition



April Professional Development Meeting

A Plant Tour of Latham Plastics



Followed by Dinner at Dakota Steakhouse

Wednesday, April 8th, 2009

Tour – 5:00pm
Dinner following tour

Latham Plastics - 787 Watervliet-Shaker Rd, Latham, NY
Dakota Steakhouse - 579 Troy-Schenectady Road, Latham, NY

Dinner Choices

Slow-Roasted Prime Rib
Broiled Seafood Platter
Top Sirloin and Broiled Scallops
Petite Filet Mignon

All entrees include Farm Fresh Salad Bar, home-baked whole grain Swedish bread, a baked potato or rice pilaf, coffee or tea, and a scoop of Ben & Jerry's ice cream for dessert.

Registration fee is \$10 for members, non-members, and students. All reservations should be made via e-mail to reservations@apicsalbany.org (Please include in your e-mail; Name(s), Company Name, # Attending or submit a [Meeting Reservation Form](#)).



2009 Albany/Capital District APICS Scholarship Deadline is April 12th !!!

For the fifth consecutive year, the Albany/Capital District chapter of APICS will be awarding two \$1,000.00 scholarships, to be presented at its annual awards dinner the evening of Wednesday, May 13, 2009. Beginning this year, scholarship eligibility has been expanded to include the general public.

To be eligible for the scholarship program, applicants must meet the following criteria:

1. The applicant must be a resident of the Capital District
2. The applicant must be a high school senior graduating in 2009 or a current full-time college student
3. The applicant must be accepted at or currently enrolled in an accredited two or four year college or university

Completed applications must be returned with a postmark of no later than April 12, 2009 and include the following:

- A letter of recommendation by a teacher/counselor from the applicant's school.
- An official transcript (and SAT scores if currently in HS)
- An essay of 300-500 words on the topic of "The current and future roles of Operations Management."

To download an application, visit www.apicsalbany.org/awards.htm. For questions or additional information, please contact Sal Ganino at (518) 377-6107 or sganino@apicsalbany.org.

Albany/Capital District APICS - An Employment Resource

In these tough economic times, job-seekers need to take advantage of every resource available to them - Albany/Capital District APICS is one of those resources. In addition to excellent networking opportunities at our monthly PDMs, the chapter website (www.apicsalbany.org) and newsletter has an active "[Job Postings](#)" section. Anyone looking for a position in an Operations Management field should add us as one of their job search resources.

Local companies looking to fill positions would be wise to add Albany/Capital District APICS as one of their recruiting tools. The price for advertising a position is cheap (free), and a company would be reaching a network of talented Operations Management professionals that subscribe to the APICS body of knowledge and principles of professional development. Additionally, the chapter has recently added a new [resume section](#) to the website where employers can find the ideal Operations Management professional for their organization.

Anyone interested in posting a position can contact our President, Josh Weinstock, or any other board member. Board of Directors contact information is listed at the end of the newsletter.



Upcoming Educational Programs

APICS education and certification can take you from a qualified candidate to a sought-after expert. Around the world, APICS-educated and certified designees are recognized, promoted, hired, and paid more.

Certified in Production and Inventory Management (CPIM)

Since 1973, the CPIM program has educated more than 90,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

Courses: Basics of Supply Chain Management, Master Planning of Resources, Detailed Planning and Scheduling, Execution and Control of Operations, Strategic Management of Resources
Dates: Execution & Control of Operations (ECO), starting May 4th
Day/Time: 5:30pm-8:30pm (ECO)
Where: EXEControl (Clifton Park)
Instructor: Sal Ganino (ECO)
Cost: APICS members \$350, non-members \$400 (per course, materials not included)

Anyone interested can contact Dean Meierdiercks (447-6507 or dmeierdiercks@apicsalbany.org).

Certified Supply Chain Professional (CSCP)

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls—you become the global expert.

From manufacturing to service, in business and consumer markets, the increasingly important role of effective supply chain management affects all organizations. Customer expectations are high—with the APICS CSCP, you can ensure that your company not only meets, but exceeds them.

Course: Certified Supply Chain Professional (All Modules)
Dates: TBD
Day/Time: TBD
Where: EXEControl (Clifton Park)
Instructor: Dean Meierdiercks, CPIM, CSCP
Cost: \$2,000 (all materials included)

Anyone interested can contact Dean Meierdiercks (447-6507 or dmeierdiercks@apicsalbany.org).

APICS Lean Enterprise Workshop Series (NEW)

The workshop consists of 28 class hours and seven modules (Introduction, Lean Culture, Value Stream Mapping, Stability and Process Improvement, Just-in-time, Measuring, Sustaining). Participants will be awarded a certificate of completion from APICS. This course also counts as 28 professional development points towards CPIM and/or CSCP certification maintenance. To learn more about the new APICS Lean Enterprise Workshop Series [click here](#).

Course: Lean Enterprise Workshop Series
Dates: TBD (Flexible, depending on interest)
Day/Time: TBD (Flexible, depending on interest)
Where: EXEControl (Clifton Park)
Instructor: Todd Nadler, CPIM, CSCP
Cost: APICS members \$900, non-members \$1,150 (all materials included)

Anyone interested can contact Todd Nadler (265-8836 or tnadler@apicsalbany.org).



New APICS Corporate Membership Changes

New enterprise membership status- Effective with each organization's renewal, memberships will convert from group membership to the new enterprise membership. Enterprise membership provides organizations with many of the same benefits of group membership with enhanced options and services. With the new enterprise membership structure, corporate billing contacts are now called enterprise billing contacts (EB), while corporate voting members are now called enterprise professional members (EP).

APICS enterprise membership tiers- The changes to the structure of this membership are a result of a strong commitment by the APICS Board of Directors to strengthen membership by investing in member benefits and educational programming, both locally and at the association level. A new tiered dues structure was approved by the board in April 2008. Enterprise members may add members and save based on the number of employee members.

Tiers	Total # of Members	Total Amount Per Member
Tier 1	5 - 24	\$200
Tier 2	25 - 50	\$190
Tier 3	50 >	\$180

Change in membership renewal anniversary date- For streamlined processing, APICS will convert enterprise members to the same anniversary date. Each dues notice will reflect this change. Memberships expiring in different months will be prorated.

New enterprise professional e-membership option for corporate associates- As of March 31, 2009, the corporate associate category will be eliminated. Organizations with 25 or more enterprise professional members are eligible for the new enterprise professional e-membership. This e-membership is an opportunity for companies to convert active corporate associate employees to full membership with associated benefits and privileges.

This e-membership provides electronic communication of all membership benefits materials (e.g., *APICS* magazine, membership card) in lieu of hard copies. Other benefits include: Member discounts on training, registration and certification exam, Eligibility for certification maintenance points, Local chapter membership, Membership transferability within a corporation, Full membership voting privileges, Opportunity to hold elected office and serve on committees.

The dues amount for the enterprise professional e-membership is \$125 per person.

Organizations up for renewal will receive a list of corporate associates with their renewal invoice explaining each of the following membership options: Be added as enterprise professional members based on the tiered dues structure, Be converted to enterprise e-professional membership, Join as an individual professional member.

New preferred pricing option for larger enterprise organizations- In addition to the tiered structure, enterprise organizations with 150 or more paid members are entitled to participate in an **APICS Preferred Enterprise Pricing Program** at no additional cost. The Preferred Enterprise Pricing Program extends membership discounts on all APICS products to everyone within the enterprise organization via a promo code issued to the corporate client. The only requirement for receiving this benefit is achieving 150 members through any valid combination of Enterprise Professional Members or Enterprise Electronic Professional Members. (At least 25 of the 150 members must be Enterprise Professional Members. The remaining can be all e-members or any combination of e-member and professional.)



APICS Unemployed Membership Extension Program

If you are an unemployed APICS member whose membership is coming up for renewal and you are actively seeking work within the production and inventory management field, you may apply for an extension of membership benefits through the Unemployed Membership Extension Program.

This program enables members seeking employment within the production and inventory management industry to extend their membership for six months free of charge*. If you meet this criterion and are interested in applying for an extension of membership benefits due to unemployment, [download an application](#) or contact APICS Customer Support.

*Note: Members may apply for this extension up to three times for coverage over an 18 month period. Members apply for the extension through their local chapter, which must approve the request and waive chapter dues. Members approved for this waiver will receive electronic membership for the duration of the waiver, which entitles you to electronic communication of all member benefit materials.

The Albany/Capital District Chapter acknowledges the following members:

New Members

Veronica Mattas – Adirondack Beverages
Thomas Carmichael – Adirondack Beverages
Tina Mirtallo - Covidien/Mallinckrodt
Thomas Bult - Stiefel Laboratories

Current Membership: 83
Professional Members: 66
Corporate Members: 17

2008-2009 Board of Directors Contact Information:

President

Josh Weinstock, CPIM
Price Chopper
(518) 598-4313
jweinstock@apicsalbany.org

Vice President of Finance

Sal Ganino CFPIM, CSCP, CQE,
CQM
Manufacturing ETC
(518) 368-6830
sganino@apicsalbany.org

Vice President of Public Relations

V. Todd Nadler, CPIM, CSCP
Tingue, Brown & Co.
(518) 383-5336
tnadler@apicsalbany.org

Vice President of Membership

Brian Brewer
bbrewer@apicsalbany.org

Executive Vice President

Ken Stuff, CPIM
kstuff@apicsalbany.org

Vice President of Education

Dean Meierdiercks, CPIM, CSCP
Albany International, Corp.
(518) 447-6507
dmeierdiercks@apicsalbany.org

Vice President of Programs

Joe Day
Ducommun AeroStructures
jday@apicsalbany.org

Vice President of Administration

Paul Clark, CPIM
Momentive Performance Materials
(518) 233-2527
pclark@apicsalbany.org

Chapter Ambassador

Mike O'Shea
Ducommun AeroStructures
(518) 731-2791
moshea@apicsalbany.org



Albany/Capital District Chapter



APICS – The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and a worldwide network of accomplished industry professionals.

The ACAP Newsletter is published monthly by the Albany/Capital District Chapter of APICS, the Association for Operations Management, to provide its members the news and activities of the chapter.

Comments, suggestions and story ideas are encouraged, and may be sent to:

newsletter@apicsalbany.org

Chapter Website:
www.apicsalbany.org

Society Website:
www.apics.org