



Albany/Capital District Chapter Newsletter
January 2009 Edition



January Professional Development Meeting



Career Management in Tough Economic Times

Dan Moran from Next-Act Career Management & Transition Services

[Click for Speaker Bio](#)

Wednesday, January 14th, 2009

Location: Bellini's – Clifton Park, NY

Cocktail Hour – 5:00pm • Dinner – 6:00pm • Presentation following dinner

[insalata]

Di Casa

Mixed greens with tomato, dried berries topped with Reggiano parmigiano.

Caesar

Crisp romaine leaves tossed with homemade Caesar dressing and shaved parmigiano.

[classico]

Parmigiano, Chicken

Breaded pan-fried cutlets, homemade marinara and an Italian cheese blend, served with rigatoni pasta.

Cavatelli

Cavatelli pasta tossed with sautéed sweet sausage, spinach, pepperonata simmered in a tomato and roasted garlic sauce.

Marsala

Chicken scallopini sautéed with Marsala and wild mushrooms served with a cream risotto.

Orrechiette

Orrechiette pasta with traditional homemade meat ragu, sprinkled with shaved parmigiano.

Raccolto

Stewed tomatoes, roasted zucchini, squash and eggplant with Bufala mozzarella.

Scampi

Jumbo shrimp sautéed with roasted garlic, basil, lemon and chardonnay served over risotto.

[dolce]

Our Chef's sweet creations served family style.

Registration fee is \$25 for member, \$30 for non-members, and \$10 for students. All reservations should be made via e-mail to reservations@apicsalbany.org (Please include in your e-mail; Name(s), Company Name, # Attending or submit a [Meeting Reservation Form](#).



A Message From The President

APICS has recently changed its tag line to The Association for Operations Management to reflect the reality of today's business world where the training and skills imparted by APICS apply to all kinds of industries and not just to manufacturing. As part of this evolution, the Association has updated and added new course offerings. As part of this evolution, the Albany/Capital District Chapter of APICS (ACAP) will work to enhance and expand our offerings to meet the requirements of the existing and emerging realities in our workplaces.

We will strive to offer Professional Development Meetings, Seminars and other training services to develop our member's skills in all the facets of operations management that are essential to surviving and thriving in today's tough economy. As our employers strive to do more with less, they are realizing that the APICS training modules are the perfect cost effective solution. Please go to our website to see what your local chapter can do for you.

We also plan to team up with other local professional societies in areas of mutual interest and promote enhanced networking opportunities and exposure to a wider group of professionals.

Finally, we highly value the input of our members and well-wishers and will look forward to hearing from them. Please feel free to contact any board members- our addresses are at the end of the newsletter.

Josh Weinstock, CPIM

Upcoming Educational Programs

Certified in Production and Inventory Management (CPIM)

Course: Detailed Scheduling and Planning
Dates: Mar. 9 thru Apr. 27, 2009
Day/Time: Monday Evenings 6pm-9pm
Where: EXEControl (Clifton Park)
Instructor: Sal Ganino CFPIM, CSCP, CQE, CQM
Cost: \$350, non-members \$400 (materials not included)

Anyone interested can contact Dean Meierdiercks (447-6507 or dmeierdiercks@apicsalbany.org).

APICS Lean Enterprise Workshop Series (NEW)

The workshop consists of 28 class hours and seven modules (Introduction, Lean Culture, Value Stream Mapping, Stability and Process Improvement, Just-in-time, Measuring, Sustaining). Participants will be awarded a certificate of completion from APICS. This course also counts as 28 professional development points towards CPIM and/or CSCP certification maintenance. To learn more about the new APICS Lean Enterprise Workshop Series [click here](#).

Course: Lean Enterprise Workshop Series
Dates: TBD (Flexible, depending on interest)
Day/Time: TBD (Flexible, depending on interest)
Where: TBD, Likely EXEControl (Clifton Park)
Instructor: Todd Nadler, CPIM, CSCP
Cost: APICS members \$900, non-members \$1,150 (all materials included)

Anyone interested can contact Todd Nadler (265-8836 or tnadler@apicsalbany.org).



Now is the Time to Re-Focus on Education & Training

In these tough economic times, education and training is often the last thing on the minds of organizations and individuals. In reality, these times highlight the importance of investing in both workforce and self-development. Education and training can provide big payoffs for employers in increased productivity, knowledge, loyalty, and contribution, enabling employers to better compete in the global marketplace and weather bad economic times. For individuals, continuing education and training can set them apart from the rest of the pack, making them more valuable to their organizations or more marketable in a tough job market. As always, the Albany/Capital District chapter of APICS is here to help develop people!

APICS Advocates for Its Members

APICS has written a letter to employers to bring visibility to the value of operations and supply chain management professionals to an organization during difficult economic times.

Dear Sir or Madam,

During this worldwide economic downturn, the challenge for many companies is managing cash flow in a tight credit market. Operations management professionals with APICS education and certification are uniquely qualified to apply best practices to manage supply chains and inventories and improve the balance sheet.

[APICS The Association for Operations Management](#) is a nonprofit professional association representing more than 43,000 operations and supply chain management professionals worldwide. Our members have the education and experience required to help organizations weather this financial storm. In the best times, execution is key to achieving strategy, but in the worst times execution is survival. Hiring and retaining qualified operations management employees ensures you are preserving cash and remaining competitive.

To understand how operations and supply chain management professionals improve the bottom-line, review the November/December issue of [APICS magazine online](#). By following the links below, you will find articles about:

- Kick-starting cash flow in this “cash is king” economy (“[Straight Flush](#)”)
- Eliminating non-value-added activities, waste, and needless expense (“[Streamlining Lead Time](#)”)
- More accurately forecasting demand and its impact on operations (“[Solid Groundwork](#)”)

As you are evaluating what is crucial to your company’s ongoing success, get to know your operations management team and the role they can play in ensuring your company is on solid ground.

If you have other ideas about how we can assist you in reaching your goals, please contact me directly at abe@apics.org.

Best regards,

Abe Eshkenazi, CSCP, CPA, CAE

Chief Executive Officer

APICS The Association for Operations Management



Albany/Capital District APICS - An Employment Resource

In these tough economic times, job-seekers need to take advantage of every resource available to them - Albany/Capital District APICS is one of those resources. In addition to excellent networking opportunities at our monthly PDMs, the chapter website (www.apicsalbany.org) and newsletter has an active "Job Postings" section. Anyone looking for a position in an Operations Management field should add us as one of their job search resources.

Local companies looking to fill positions would be wise to add Albany/Capital District APICS as one of their recruiting tools. The price for advertising a position is cheap (free), and a company would be reaching a network of talented Operations Management professionals that subscribe to the APICS body of knowledge and principles of professional development.

Anyone interested in posting a position can contact our President, Josh Weinstock, or any other board member. Board of Directors contact information is listed at the end of the newsletter.

The Albany/Capital District Chapter acknowledges the following members

Vandana Chadha – Professional Member

Current Membership: 135
Professional Members: 64
Corporate Voting Members: 24
Corporate Associates: 47

2008-2009 Board of Directors Contact Information:

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APICS – The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and a worldwide network of accomplished industry professionals.

The ACAP Newsletter is published monthly by the Albany/Capital District Chapter of APICS, the Association for Operations Management, to provide its members the news and activities of the chapter.

Comments, suggestions and story ideas are encouraged, and may be sent to:

newsletter@apicsalbany.org

Chapter Website:
www.apicsalbany.org

Society Website:
www.apics.org