



Albany/Capital District Chapter Newsletter
January 2010 Edition



January Professional Development Meeting

An Oliver Wight Presentation of Integrated Business Management Through Sales & Operations Planning

By Pat Bettini, Senior Partner at Oliver Wight Americas

**Wednesday, January 20th, 2010
The Desmond**

**Registration & Cocktail Hour: 5:00 PM
Dinner: 6:00 PM
Speaker After Dinner**

[Click for Presentation & Speaker Info](#)

Appetizer

Scrimshaw Salad - Chilled exotic greens topped with sliced mushrooms, mandarin oranges, sliced almonds, dried cranberries, cheddar cheese, and our creamy Scrimshaw dressing

Entrees

Prime Rib of Beef - The finest aged rib of beef, slowly roasted with crushed herbs, served with a creamy horseradish sauce and our Scrimshaw potato

Pasta New Orleans - Scallops, crabmeat, and shrimp sauteed with garden fresh vegetables and andouille sausage tossed with bow-tie pasta

Asian-Style Vegetable Stir-Fry - Garden fresh vegetables in a ginger soy stir-fry sauce served over lo mein noodles

Dessert

Tiramisu - A classic European dessert with layers of genoise, a hint of coffee liquor, custard, and a lady finger crust

Registration fee is \$20 for members, non-members, and students. All reservations should be made via e-mail to reservations@apicsalbany.org (Please include in your e-mail; Name(s), Company Name, # Attending)



Introducing the APICS Instructor Development Program

Last year, APICS launched the Instructor Development Program (IDP) as a way of insuring the quality and continuous improvement of its instructor base. Instructors wishing to enroll in this voluntary program must meet a stringent set of requirements to enter at any of the three levels of qualification (Associate, Lead, Master). Requirements to enroll at any level include: chapter sponsorship, certification, mandatory instructor education, and professional experience. To enroll at either the Lead or Master level, requirements include a minimum number of courses and/or hours taught.

The Albany/Capital District Chapter is proud to announce that two of its instructors have been accepted into the APICS Instructor Development Program:

Ken Stuff CPIM, C.P.M. has been accepted as an APICS Lead CPIM Instructor.

Todd Nadler CPIM, CSCP has been accepted as an APICS Lead Lean Enterprise Instructor, an APICS Associate CPIM Instructor, and an APICS Associate CSCP Instructor.

For more information about the APICS Instructor Development Program, [click here](#). For a listing of APICS Recognized Instructors, [click here](#).

Certified Supply Chain Professional (CSCP) Update

Some encouraging information regarding the CSCP program was discussed at the APICS District meeting this past November. To date, somewhere over 6,500 people have earned the CSCP certification. This far exceeded APICS' own projections and the generally-accepted benchmark for a successful certification program. What's remarkable is that the vast majority of these CSCP recipients took the infrequent paper and pencil exams, often travelling long distances.

Computerized CSCP testing has now been rolled-out worldwide through Pearson VUE testing centers (www.pearsonvue.com/apics). Unlike the CPIM computer-based testing, CSCP will have testing windows throughout the year. The 2010 testing windows are as follows:

2010 APICS CSCP Computer Based Testing (CBT) Exam Dates and Deadlines

Window	Reservations Open	Location
March 13-April 10, 2010	January 13, 2010	Worldwide
July 3-August 7, 2010	May 5, 2010	Worldwide
December 4, 2010-January 15, 2011	October 6, 2010	Worldwide



Upcoming Educational Programs

APICS education and certification can take you from a qualified candidate to a sought-after expert. Around the world, APICS-educated and certified designees are recognized, promoted, hired, and paid more

Certified in Production and Inventory Management (CPIM)

Since 1973, the CPIM program has educated more than 90,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

Anyone interested can contact Dean Meierdiercks (265-9450 or dmeierdiercks@apicsalbany.org).

Course: Master Planning of Resources (MPR)
Dates: Starting mid-January
Day/Time: Tuesday Evenings (5pm)
Where: EXEControl Global Solutions (Clifton Park)
Instructor: Ken Stuff CPIM, C.P.M., APICS Lead CPIM Instructor
Cost: APICS members \$350, non-members \$400 (materials not included)

Course: Execution and Control of Operations (ECO)
Dates: Starting either early December or early January
Day/Time: Tuesday Evenings (4-7pm)
Where: Ducommun Areostructures (Coxsackie)
Instructor: Sal Ganino CFPIM, CSCP, CQE, CQM
Cost: \$350, non-members \$400 (materials not included)

Certified Supply Chain Professional (CSCP)

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls—you become the global expert. From manufacturing to service, in business and consumer markets, the increasingly important role of effective supply chain management affects all organizations. Customer expectations are high—with the APICS CSCP, you can ensure that your company not only meets, but exceeds them.

Anyone interested can contact Dean Meierdiercks (265-9450 or dmeierdiercks@apicsalbany.org).

Course: Certified Supply Chain Professional (All Modules)
Dates: Starting Jan, 2010
Day/Time: TBA
Where: EXEControl (Clifton Park)
Instructor: Dean Meierdiercks, CPIM, CSCP
Cost: \$2,000 (all materials included)

APICS Lean Enterprise Workshop Series

As more organizations decide to go lean, demand is escalating for a skilled team and systemwide approach for developing and implementing lean project plans. This course is designed to equip you with the broad knowledge and tools to map the transformation for developing a lean culture at your organization. Participants will be awarded a certificate of completion from APICS.

Anyone interested should contact Todd Nadler (265-8836 or tnadler@apicsalbany.org).

Dates: TBA, Flexible depending on interest
Time: TBA, Flexible depending on interest
Where: TBA, Flexible depending on interest
Instructor: Todd Nadler, CPIM, CSCP, APICS Lead Lean Enterprise Instructor
Cost: \$700 (all materials included)



2010 Albany/Capital District APICS Scholarship

For the sixth consecutive year, the Albany/Capital District chapter of APICS will be awarding two \$1,000.00 scholarships, to be presented at its annual awards dinner the evening of Wednesday, May 12, 2010. Beginning last year, scholarship eligibility has been expanded to include the general public.

To be eligible for the scholarship program, applicants must meet the following criteria:

1. The applicant must be a resident of the Capital District
2. The applicant must be a high school senior graduating in 2010 or a current full-time college student
3. The applicant must be accepted at or currently enrolled in an accredited two or four year college or university

Completed applications must be returned with a postmark of no later than April 12, 2010 and include the following:

- A letter of recommendation by a teacher/counselor from the applicant's school.
- An official transcript (and SAT scores if currently in HS)
- An essay of 300-500 words on the topic of "The current and future roles of Operations Management."

To download an application, visit www.apicsalbany.org/awards.htm. For questions or additional information, please contact Sal Ganino at (518) 377-6107 or sganino@apicsalbany.org.

The Albany/Capital District Chapter acknowledges the following members

Current Membership: 84

New members:

Lawrence Whysall, General Electric (Professional)

2009-2010 Board of Directors Contact Information:

President

Josh Weinstock, CPIM
Price Chopper
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Albany/Capital District Chapter



APICS – The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and a worldwide network of accomplished industry professionals.

The ACAP Newsletter is published monthly by the Albany/Capital District Chapter of APICS, the Association for Operations Management, to provide its members the news and activities of the chapter.

Comments, suggestions and story ideas are encouraged, and may be sent to:

newsletter@apicsalbany.org

Chapter Website:
www.apicsalbany.org

Society Website:
www.apics.org