



Albany/Capital District Chapter Newsletter

May 2008 Edition



2008 Scholarship and Service Awards Dinner

Please join us for an enjoyable evening to recognize our members for their support and years of service, as well as to honor this year's two \$1,000 college scholarship award winners – Kirstin Molloy and Patrick Stuff.



Featured Speaker - Brigadier General (Ret.) William C. Martin

William C. Martin is The President and Founder of The Initiatives Group, LLC, a management consulting firm specializing in leadership development. He is an extraordinary leader with an impressive executive background. His leadership experience includes overseeing a 24,000 member military organization with a budget in excess of 400 million dollars.

He is a results-oriented visionary with a record of outstanding accomplishments. Throughout the course of his distinguished career, Martin has repeatedly sought and tackled difficult projects and assignments. He spearheaded several highly acclaimed initiatives and courageous organizational changes. He offers a vast array of national and international work experiences that align with his role in leader development. General Martin had the honor of being selected for the prestigious Governor Alfred E. Smith Award by the American Society for Public Administration. He is the only military recipient in the 50-year history of the award.

General Martin earned a Bachelor of Arts degree from Siena College and a Masters of Arts degree from Catholic University. He is a graduate of The U.S. Army Command and General Staff College and The U.S. Army War College. He was a paratrooper, a ranger and a combat veteran. His military assignments included:

- Deputy Adjutant General, State of New York
- Strategic Analyst and Speechwriter for General H. Norman Schwarzkopf
- Political Military Planner for the Chairman of the Joint Chiefs of Staff
- Program Manager for the Army's 21st Century Training Program, Force XXI
- Executive Officer to the President of the National Defense University, Washington, DC

Martin lectured at the United States Military Academy at West Point and taught leadership at Siena College. His leadership philosophies and approaches are grounded in military doctrine and formulated on the wisdom and inspiration of the world's greatest leaders. He fervently believes in the importance of values and a strong ethical foundation and insists that everyone can become a leader and inspire excellence.

Wednesday, May 14th, 2008
The Desmond Hotel and Conference Center
660 Albany Shaker Road - Colonie, NY

Registration/Cocktail Hour – 5:30pm • Dinner – 6:30pm • Awards Presentation/Speaker – 7:15pm

Cost: \$25 for members • \$30 for non-members • \$10 for students

Registration: All reservations should be made via e-mail to reservations@apicsalbany.org. Please include in your e-mail; Name(s), Company Name, Dinner Choice(s) & # Attending.

Albany/Capital District APICS Announces 2008 Student Scholarship Recipients

(Excerpted from draft press release)

Albany/Capital District Chapter of APICS - The Association for Operations Management is pleased to announce its annual student scholarship recipients. For the third consecutive year, the Albany/Capital District Chapter has awarded two \$1000 scholarships to high school seniors or current college students. The selection of scholarship recipients was based on grades, a teacher or counselor recommendation, and an essay on "The Current and Future Roles of Operations Management". This year's winners are:

Mr. Patrick Stuff, son of Mr. and Mrs. Kenneth Stuff of Fultonville, NY. Patrick is a high school senior and will be attending Penn State University next year.

Ms. Kirstin Molloy, daughter of Mr. And Mrs. James Molloy. Kirstin is a junior in college, attending Sacred Heart University in Fairfield, CT. She is majoring in Accounting.

The presentations will be part of the Albany/Capital District Chapter's annual awards dinner at the Desmond Hotel and Conference Center in Albany, New York on Wednesday May 14, 2008, beginning at 5:30 PM.

5/2/2008 *Business Review* Advertisement


As part of our previously-reported advertising agreement with the Albany edition of *The Business Review*, the Chapter ran the ad below in the 5/2 edition. Previous ads have focused on our certifications, training, and the benefits of membership. This ad is focused on the upcoming awards dinner and the interest we believe our featured speaker will draw outside of our membership.

Any comments or suggestions for future ads can be sent to newsletter@apicsalbany.org.

Please Join Us For Our

2008 Scholarship and Service Awards Dinner

An enjoyable evening to recognize our members for their support and years of service, as well as to honor this year's two \$1,000 college scholarship award winners. Anyone interested in learning more about The Association for Operations Management and the activities of the Albany/Capital District Chapter is encouraged to attend.



Featured Speaker - Brigadier General (Ret.) William C. Martin

President and Founder of The Initiatives Group, LLC, a management consulting firm specializing in leadership development. General Martin was a paratrooper, a ranger and a combat veteran. His military assignments included:


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7:15 pm - Awards Presentation/Speaker

Members - \$25 • Students - \$10 • All Others - \$30

Reservations must be made by Friday, May 9th. Please contact Todd Nadler at (518) 265-8836 or tnadler@apicsalbany.org.



APICS
The Association for
Operations Management®

Albany/Capital District Chapter
www.apicsalbany.org



Proposed 2008-2009 Board of Directors Slate

Below is the 2008-2009 Albany/Capital District Chapter Board of Directors slate, proposed by the current board. The election of the 2008-2009 board of directors will occur at the May Awards Dinner PDM at the Desmond.

President	Josh Weinstock, CPIM (General Electric)
Executive Vice-President	Ken Stuff, CPIM, CPM (Super Steel)
Vice President, Programs	Joe Day (DynaBil Industries)
Vice President, Public Relations	Todd Nadler, CPIM, CSCP (Tingue, Brown & Co.)
Chapter Ambassador	Mike O'Shea, CPIM (DynaBil Industries)
Vice President, Education	Dean Meierdiercks, CPIM, CSCP (Albany International)
Vice-President, Finance	John Rankins, CPIM (Community Care Physicians)
Vice President, Administration	Paul Clark, CPIM (Momentive Performance Materials)
Vice President, Membership	Brian Brewer (DynaBil Industries)
Webmaster	Todd Nadler, CPIM, CSCP (Tingue, Brown & Co.)

APICS Announces New Lean Enterprise Workshop Series

APICS recently announced the release of a new training course, consisting of seven modules that follow the lean transformation process. In this course, participants will conduct analyses of issues such as increased lead-times and excess inventory; participate in continuous improvement exercises (kaizen); map the value stream, and draft a lean implementation plan for their own organizations.

The workshop modules are:

- **Workshop 1: Introduction**
 - Educate Organization, Assess Readiness, Define Product Families
- **Workshop 2: Lean Culture**
 - Plan for Change, Create Teams, Select Pilot Product Family
- **Workshop 3: Value Stream Mapping**
 - Map Current-State Value Stream, Map Future-State Value Stream, Plan Implementation
- **Workshop 4: Stability and Process Improvement**
 - Stabilize Demand and Processes, Improve Processes
- **Workshop 5: Just-in-Time**
 - Calculate Customer Demand, Standardize Work, Create Flow, Implement Pull, Develop Schedules
- **Workshop 6: Measuring**
 - Define Metrics, Deploy Lean Accounting
- **Workshop 7: Sustaining**
 - Design for Lean, Continuously Improve Quality, Sustain Lean

The workshop will tentatively consist of 28 total class hours, with 7 of those hours being interactive exercises. A fictional company, Murphy's Toys, is used as a case study model throughout the workshops to give a context for the activities, provide continuity across the series, and enable participants to "experience" a lean transformation. Through this course, participants will complete a self assessment to determine their organization's readiness to implement lean, gain practical experience analyzing how to incorporate lean into organizations, obtain broad knowledge of the subject, and leave with a project plan for implementing lean into their organization.

The workshop will likely be offered within the Albany/Capital District chapter starting in the fall. More details will be provided in future newsletters.



Upcoming Educational Offerings

CPIM (Certified in Production and Inventory Management):

There will be a new round of classes, starting with Basics of Supply Chain Management, at DynaBil (Coxsackie) beginning in the near future. Depending upon interest, there may also be a round of classes held at Super Steel in Glenville, beginning in July. Anyone interested in CPIM training can contact Board Member Ken Stuff. His contact info can be found at the end of the newsletter.

CSCP (Certified Supply Chain Professional):

The CSCP training classes will start once we have a minimum of five people for the class. It will likely be held in the Clifton Park area. Anyone interested in CSCP training can contact Board Member Dean Meierdiercks. His contact info is at the end of the newsletter.

Introduction to ERP:

This class will be offered based upon interest. Anyone interested can contact Board Member Dean Meierdiercks. His contact info is at the end of the newsletter.

Lean Enterprise Workshop:

More details will be provided on this new course in the near future. Anyone interested can contact Board Member Dean Meierdiercks. His contact info is at the end of the newsletter.

The Albany/Capital District Chapter acknowledges the following members

Current Membership: 176
Professional Members: 90
Academic Professional Members: 1
Corporate Voting Members: 38
Corporate Associates: 47

Board of Directors Contact Information:

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Albany/Capital District Chapter



APICS – The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and a worldwide network of accomplished industry professionals.

The ACAP Newsletter is published monthly by the Albany/Capital District Chapter of APICS, the Association for Operations Management, to provide its members the news and activities of the chapter.

Comments, suggestions and story ideas are encouraged, and may be sent to:

newsletter@apicsalbany.org

Chapter Website:
www.apicsalbany.org

Society Website:
www.apics.org