



Albany/Capital District Chapter Newsletter November 2007 Edition



November Professional Development Meeting



Speaker: David Rooney
The Center For Economic Growth
Topic: Workforce Development

Wednesday, November 14th, 2007
Location: Lombardo's Restaurant - Albany, NY

Registration – 5:30pm
Buffet Dinner – 6:30pm
Presentation – 7:30pm

As Senior Vice President of Programs, David Rooney is a member of CEG's senior leadership team managing programs directed at preparing Tech Valley for technology-based growth. His primary responsibilities include State and Federal Government Relations, senior level oversight of the Regional Development Strategic Initiative, and management of the Capital Region Local Government Council. David also has senior level oversight for Marketing/Communications and Membership/Development.

Mr. Rooney brings to bear 22 years of professional experience and expertise in corporate, government and non-profit communications, including two and a half years as a management supervisor and director of public relations at Media Logic, a full-service strategic marketing firm based in Albany.

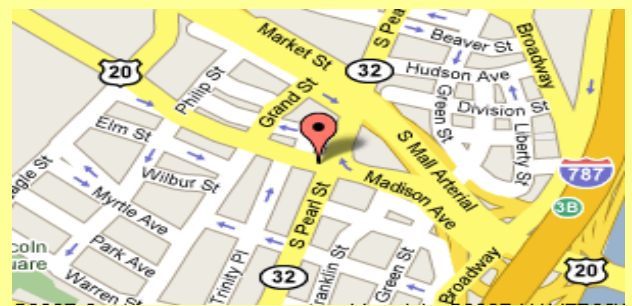
Prior to his work at Media Logic, Mr. Rooney served as primary communications counsel at Kaiser Permanente's Northeast Division, managing media relations, marketing, public relations and communications strategy for the 600,000-member health plan. Earlier, he served as vice president for communications and member relations at CEG. His private sector experience also includes three years as a communications and community relations officer for Fleet Bank of New York in Albany.

A graduate of the University at Albany, Mr. Rooney began his career in government communications, serving as press secretary and legislative assistant to the late U.S. Representative Samuel S. Stratton in Washington, D.C. and as assistant director of the City of Albany's Office of Municipal Policy and Communications under the late Mayor Thomas M. Whalen, III.

Cost
\$25 for members
\$30 for non-members
\$10 for students

Registration
All reservations should be made
via e-mail to
reservations@apicsalbany.org.
Please include in your e-mail;
Name(s), Company Name & #
Attending.

Lombardo's Restaurant
121 Madison Ave
Albany, NY 12202





ACAP APICS Workforce Development

ACAP APICS On-Site Training

Build operations management excellence across your organization through results orientated training, education, and membership programs. Your staff members will acquire new skills and master critical terminology, concepts, and best practices. They'll gain confidence and your organization will benefit from a skilled workforce that is better prepared, more productive, and able to contribute to a successful bottom line. ACAP APICS On-Site Training offers your organization access to operations management training and education in a package customized for your needs.

ACAP APICS Educational Programs

For more information on any of the programs below, contact Sal Ganino or Dean Meierdiercks. Their contact information can be found in the Board of Directors section at the end of the newsletter.

CSCP (Certified Supply Chain Professional)

The CSCP designation is for professionals who are interested in increasing their knowledge and expertise in the field of supply chain management. This designation is ideal for you and your organization if you are interested in more depth of knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology to enable the supply chain, and physical logistics. CSCP will help you advance your career while giving you the foundation to improve your company's competitive position and profitability.

Minimum class size is 5 students and is subject to cancellation. Course fee is \$2,000 which includes the course participant books. Pre-registration and a deposit of \$500 will be required 2 weeks before the start of the first class.

CPIM (Certified in Production & Inventory Mgt)

The Certified in Production & Inventory Management program is a cost effective and widely recognized professional education program. The five modules are: Basics of Supply Chain Management, Master Planning of Resources, Detailed Scheduling and Planning, Execution and Control of Operations, and Strategic Management of Resources. The course schedule provides the opportunity for long term career planning and successful program completion.

Course Fees per student: APICS members \$350, non-members \$400. Minimum class size is 6 students and is subject to cancellation. Early reservations are appreciated.

Introduction to ERP

The Introduction to Enterprise Resources Planning (ERP) course will help you determine if your organization is ready for an ERP implementation, examine the benefits of implementing an ERP system, and build a compelling business case in support of an ERP implementation. Introduction to ERP explores the process integration of businesswide functions (demand management, product design, and delivery) required and supported by an ERP implementation.

The course also addresses tactical functions required, such as project management and project planning, provides an overview of implementation alternatives for ERP, and includes a manufacturing case study.



Course Learning Objectives

- Describe the concept of ERP and the ERP model; define key terms; explain the transition from MRP to ERP; identify the levels of ERP maturity.
- Explain how ERP is used to integrate business processes; define and analyze a process; create a process map and improve and/or simplify the process; apply the result to an ERP implementation.
- Identify the international issues that impact a worldwide implementation of ERP; identify the key technological considerations and infrastructure concerns in ERP implementation; describe the strategic use of technology for ERP.
- Explain how the key elements of organizational change management apply to an ERP implementation; define change readiness; describe a learning requirements plan; explain the use of assessment tools to identify the readiness of an organization to change; identify the methods of implementing and sustaining the change.
- Describe project organizational considerations; define the project management tools and resources needed to implement an ERP system; describe the roles and responsibilities of the key organization players; describe the tactics, tools, and methodologies available to implement ERP; evaluate the success of the implementation.
- Describe how the knowledge management capability of an ERP system can be used to sustain competitive advantage; describe how to use ERP to communicate effectively with customers and suppliers.

Course Fees per student: APICS members \$350, non-members \$400.

Minimum class size is 6 students and is subject to cancellation. Early reservations are appreciated.

Fundamentals of Materials and Operations Management

The Fundamentals of Materials and Operations Management Education program offers an exciting classroom based instructor-led educational opportunity for people new to materials and management operations as well as those working the positions that interact with this field. The material is divided into a four module format of course teaching the basic concepts, techniques, and terminology. The four modules are: Fundamentals of Operations and Manufacturing, Fundamentals of Manufacturing Control, Fundamentals of Planning, and Fundamentals of Inventory Control.

Minimum class size is 6 students and is subject to cancellation. Early reservations are appreciated.

Recap of October PDM

The October PDM was a plant tour of DynaBil Industries, held on Wednesday, October 10th. It was a very interesting look at one of our chapter's biggest corporate supporters, as well as a company that embraces the APICS body of knowledge. The tour was followed by dinner at The Quarry Steakhouse. Thank you to DynaBil and our tour guides. Special thanks to Board Members Mike O'Shea and Joe Day from DynaBil for the arrangements.

December Holiday Event

The December PDM will be the annual holiday event, tentatively scheduled for December 12th, with the location to be announced. Spouses/significant others are invited, and are free for members in good standing who have attended at least two out of the first three PDMs this board year (Sep. - Nov.). Stay tuned for more details.



2008 ACAP APICS Scholarship

We are pleased to announce the continuation of the ACAP APICS student scholarship for a fourth consecutive year. At least one scholarship will be awarded to high school seniors, or current college students based on an essay competition. The scholarship will be presented during the ACAP annual Awards dinner in May. More details will follow in future newsletters.

The Board of Directors is also announcing the discontinuation of the Operations Management Excellence Award (OME). The OME Award had been awarded annually to a company whose success has been enhanced through the application of management techniques that encompass the APICS Body of Knowledge.

The Albany/Capital District Chapter acknowledges the following members

New Professional Members

Tom Greco – Sealed Air Corporation
Ryan Harter – Sealed Air Corporation
Dave Brown – Sealed Air Corporation
Scott Simpson – Sealed Air Corporation
Robert Viscusi – Sealed Air Corporation
Clinton Aguilera – Sealed Air Corporation

Mike Kelley – Sealed Air Corporation
Joe Callahan – Sealed Air Corporation
John Griesau – Sealed Air Corporation
Javier Spencer – Sealed Air Corporation
Sergio Christensen – Sepsa North America

Current Membership: 183
Professional Members: 94
Academic Professional Members: 1
Corporate Voting Members: 43
Corporate Associates: 45

Board of Directors Contact Information:

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Albany/Capital District Chapter



APICS – The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and a worldwide network of accomplished industry professionals.

The ACAP Newsletter is published monthly by the Albany/Capital District Chapter of APICS, the Association for Operations Management, to provide its members the news and activities of the chapter.

Comments, suggestions and story ideas are encouraged, and may be sent to:

newsletter@apicsalbany.org

Chapter Website:
www.apicsalbany.org

Society Website:
www.apics.org