



Albany/Capital District Chapter Newsletter
Year-End 2010 Edition



January Professional Development Meeting

Wednesday, January 12th, 2011 @ Glen Sanders Mansion

Josh Weinstock Presenting

The APICS Supply Chain Manager Competency Model

Registration/Cocktail Hour – 5:00pm, Dinner – 6:00pm
Speaker Following Dinner

[Click for Details](#)

[Click for Speaker/Topic Info](#)

Cocktail Hour

A lavishly displayed multi-tiered table with International Cheeses with Fresh Fruit Garnish, Fresh Cut Vegetables with Herb Dipping Sauce, Bread Round with Spinach Dip, Assorted Crackers and Breads

Chaffing dishes of Sesame Chicken with Dipping Sauce, Wild Mushroom Puffs

Sit Down Dinner

Appetizer: Wild Baby Greens, Grape Tomatoes, Black Olives, Julienned Carrots and Sliced Cucumbers with Balsamic Vinaigrette

Entrees:

New York Strip Steak - 12 ounce New York strip, truffle scented mashed potatoes, charred asparagus, wild mushroom au jus

Chicken Breast “Coq Au Vin - roasted garlic gravy, roasted carrots accented with sage, country smashed potatoes

Imperial Crab Encrusted Tilapia - Israeli couscous, roasted broccolini, lobster sherry cream

Dessert: Celebration Cake with Coffee, Tea and Decaf Service

Registration is \$25 for members/non-members, \$10 for students. Reservations need to be made by the end of the day on **Jan 10th, 2011 (Monday)**. All reservations should be made via e-mail to reservations@apicsalbany.org (Include e-mail; Name(s), Company Name, # Attending). **Dinner choices are required with reservation.** Once you've registered, if you would like to pay by credit/debit card please [click here](#).



A Letter From The President

Greetings Everyone:

Our chapter year is off to a great start with our September - December Professional Development Meetings.

September featured Erica Choi speaking on Making Change Happen - Strategies for getting organization behavior changes to happen. This was our annual joint meeting with ASQ and ISM.

October featured John Capron, CPIM discussing "If You Think Requirements Engineering is Just for the IT Folks...Well You Better Think Again".

November featured Todd Nadler CFPIM, CSCP, CSSBB discussing "Culture-Building & Change Management for Lean Success."

December was our annual Holiday Party with Siena's Norm Kvam discussing Business Etiquette.

We were recently notified that our chapter was awarded "Platinum" status again this year. I would like to share an excerpt from APICS Society regarding this accomplishment:

"Chapter Management Excellence is an integral component to enhancing the member experience. Successful APICS chapters provide their members with opportunities for stellar education, career development, and networking.

The APICS Chapter Benchmarking and Recognition (CBAR) program recognizes chapters that have exceeded minimum standards and exemplify excellence in overall chapter management. We are proud to announce the APICS Albany Capital District Chapter received the 2010 CBAR Platinum Award designation, an admirable accomplishment for an APICS chapter.

As a member of an APICS Platinum Award Winning Chapter, the CBAR designation signifies your chapter's commitment to providing an exceptional membership experience".

I am very proud of this accomplishment for our chapter, and would like to give a special thanks to our Board of Directors for their excellent leadership.

We hope to see all of you on January 12th, 2011 for our next Professional Development Meeting featuring Josh Weinstock CPIM discussing "The APICS Supply Chain Manager Competency Model".

Regards,

Ken Stuff, CPIM, C.P.M.



Upcoming Educational Programs

Below are the Albany/Capital District chapter's educational offerings. Other offerings and on-site training may be available upon request. All offerings are dependent upon interest - if you are interested in a course, please contact the appropriate instructor or a board member.

Certified in Production and Inventory Management (CPIM)

Since 1973, the CPIM program has educated more than 90,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement. Anyone interested can contact Dean Meierdiercks (265-9450 or dmeierdiercks@apicsalbany.org).

Course: Certified in Production and Inventory Management
Dates/Time: TBA
Where: TBA
Instructor: Sal Ganino, CFPIM, CSCP, CQE, CQM
Ken Stuff CPIM, C.P.M., APICS Lead CPIM Instructor
Dean Meierdiercks, CPIM, CSCP
Cost: APICS members \$350/module, non-members \$400/module
(materials not included)

Certified Supply Chain Professional (CSCP)

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls—you become the global expert. From manufacturing to service, in business and consumer markets, the increasingly important role of effective supply chain management affects all organizations. Customer expectations are high—with the APICS CSCP, you can ensure that your company not only meets, but exceeds them. Anyone interested can contact Dean Meierdiercks (265-9450 or dmeierdiercks@apicsalbany.org).

Course: Certified Supply Chain Professional (All Modules)
Dates/Time: TBA
Where: TBA
Instructor: Dean Meierdiercks, CPIM, CSCP
Cost: \$2,000 (all materials included)

APICS Lean Enterprise Workshop Series

As more organizations decide to go lean, demand is escalating for a skilled team and system-wide approach for developing and implementing lean project plans. This course is designed to equip you with the broad knowledge and tools to map the transformation for developing a lean culture at your organization. Participants will be awarded a certificate of completion from APICS. Anyone interested should contact Todd Nadler (265-8836 or tnadler@apicsalbany.org).

Dates/Time: TBA
Where: TBA
Instructor: Todd Nadler, CFPIM, CSCP, CSSBB, APICS Lead Lean Enterprise Instructor
Cost: \$700 (all materials included)



2011 Albany/Capital District APICS Scholarship

For the seventh consecutive year, the Albany/Capital District chapter of APICS will be awarding two \$1,000.00 scholarships, to be presented at its annual awards dinner the evening of Wednesday, May 11, 2011. Beginning in 2009, scholarship eligibility was expanded to include the general public.

To be eligible for the scholarship program, applicants must meet the following criteria:

1. The applicant must be a resident of the Capital District
2. The applicant must be a high school senior graduating in 2011 or a current full-time college student
3. The applicant must be accepted at or currently enrolled in an accredited two or four year college or university

Completed applications must be returned with a postmark of no later than April 12, 2011 and include the following:

- A letter of recommendation by a teacher/counselor from the applicant's school.
- An official transcript (and SAT scores if currently in HS)
- An essay of 300-500 words on the topic of "The current and future roles of Operations Management."

To download an application, visit www.apicsalbany.org/awards.htm. For questions or additional information, please contact Sal Ganino at (518) 377-6107 or sganino@apicsalbany.org.

Chapter Earns Gold/Platinum Ranking

The Albany/Capital District Chapter of APICS has earned a Gold ranking for the 2009-2010 year as part of the APICS C-BAR (Chapter Benchmarking and Reporting) process. Among other things, the C-BAR program is designed to recognize chapters that meet or exceed the set of activities recommended for a successful chapter. The Gold ranking is the highest yearly ranking awarded in the C-BAR program, and is reserved for chapters that perform well above the minimum standards. In order to qualify for the Platinum ranking, chapters must earn a Gold ranking for five consecutive years.



College Credit for CPIM and CSCP Exams

On September 21st, the National Program on Non-collegiate Sponsored Instruction (PONSI) awarded college credit recommendations for APICS exams. This is very important both for college credit and for individuals seeking employer support/funding for their certification expenses.

- CPIM- BSCM (Basics of Supply Chain Management): 3 credit hours associate & bachelor's degrees
- CPIM – DSP (Detailed Scheduling and Planning): 2 credit hours bachelor's degree
- CPIM – ECO (Execution and Control of Operations): 2 credit hours bachelor's degree
- CPIM – MPR (Master Planning of Resources): 2 credit hours bachelor's degree
- CPIM – SMR (Strategic Management of Resources): 3 credit hours bachelor's degree
- CSCP (Certified Supply Chain Professional): 3 credit hours bachelor's degree



The Albany/Capital District Chapter acknowledges the following members

Current Membership: 91 (25 CPIM, 3 CFPIM, 6 CSCP)

New Members (Since 5/2010)

Beth Donohue – AngioDynamics (Enterprise), Erik Hallas – AngioDynamics (Enterprise), Wendy Ireland – AngioDynamics (Enterprise), Keri Peek – AngioDynamics (Enterprise), Paul Schmiel – AngioDynamics (Enterprise), Patti Wimette – AngioDynamics (Enterprise), Suzanne Zaher – AngioDynamics (Enterprise), Lee Carrier – Ducommun AeroStructures (Enterprise), Amor Lal – Ducommun AeroStructures (Enterprise), Gregg Quinones – Phillips Healthcare (Professional), Scott Howard – SI Group (Enterprise), Randal Mallory – SI Group (Enterprise), Kirthivasan Nagarajan – SI Group (Enterprise), Elaine Perez – SI Group (Enterprise), Cheryl Rockwell – SI Group (Enterprise), William Scheffer – SI Group (Enterprise), Paul La Vigna – Tingue, Brown & Company (Professional), Karen Hesler (Professional), Louis Sackal (Professional)

2010 CPIM Recipients (Current Members Only)

Hong Yang, Gilbert Mattice

2010 CFPIM Recipients (Current Members Only)

Todd Nadler

2010-2011 Board of Directors Contact Information:

President

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Albany/Capital District Chapter



APICS – The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and a worldwide network of accomplished industry professionals.

The ACAP Newsletter is published monthly by the Albany/Capital District Chapter of APICS, the Association for Operations Management, to provide its members the news and activities of the chapter.

Comments, suggestions and story ideas are encouraged, and may be sent to:

webmaster@apicsalbany.org

Chapter Website:
www.apicsalbany.org

Society Website:
www.apics.org

ACAP APICS on
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www.linkedin.com/e/vgh/2866962/